

Coming to Oakland, April 7-9, 2008

The Grantsmanship Center's

**EARNED INCOME STRATEGIES FOR NONPROFITS
WORKSHOP**

A 3-Day Workshop hosted by Bay Area Black United Fund

In today's economic climate, more and more nonprofit leaders are looking for ways to **diversify and stabilize revenue sources**. Many have found that a well-planned earned-income program can create a steady stream of unrestricted funding, making their organizations less dependent on grants and contributions.

Whether or not your organization is already operating an earned-income program, now is the time to explore the benefits of **new earned-income strategies**. Learn how to build on your organization's existing programs, activities, capabilities, skills and relationships – without having to start anything from scratch; without having to launch an unproven, risky, and time-consuming venture; without evoking cries of "unfair competition"; and while safeguarding your nonprofit status.

All this and more will be the substance of a comprehensive three-day workshop developed by The Grantsmanship Center, which has been the leading provider of **fund development training for nonprofit organizations**, academic institutions, and government agencies nationwide for 35 years. Having worked directly with nonprofits across the country for many years, our trainers for the *Earned Income Strategies Workshop* are leading experts in the field of social enterprise development.

Tuition for this 3-day workshop is \$575.

To register by mail, complete the form below.

To register by phone, call 800-421-9512 or register online at www.tgci.com

Earned Income Strategies for Nonprofits Workshop – Oakland, CA April 7-9, 2008

REGISTRATION FORM

Name _____ Title _____

Organization _____

Address _____

City _____ State _____ Zip _____

Phone _____ E-mail _____

Home Phone (in case of emergency) _____ Fax: _____

REGISTRATION FORM must be accompanied by check, purchase order, or authorization letter. Make check payable to The Grantsmanship Center and write name(s) of person(s) attending and the city and date of the workshop on the check, purchase order or authorization. If you have questions, call The Grantsmanship Center's Registrar at 800-421-9512.

Mail to:

Registrar · The Grantsmanship Center · PO Box 17220 · Los Angeles, CA 90017